

9/9/66

Mr. Wm. P. Donlon
P.O. Box 144
Utica, N. Y. 13503

Dear Bill:

Thank you so much for the
pamphlet, its author's auto-
graph and the information.

Cordially,

From the desk of
ERIC P. NEWMAN

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

September 4, 1968

Mr. William P. Donlon
P.O. Box 144
Utica, New York 13503

Dear Mr. Donlon:

Since our library includes each edition of each work, we would like very much for you to send us both a copy of **your** first printing and a copy of your second printing of the large size paper money catalogue. A check is enclosed. They had been ordered from a local dealer but, somehow, I think I was neglected.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

EPN/etb



A.N.A. No. 4295
LIFE MEMBER No. 101

S. P. M. C.
E. S. N. A.
M. A. N. A.
C. S. N. S.
F. U. N.

William P. Donlon

NUMISMATIST



UNITED STATES CURRENCY FOR COLLECTORS



P.O. BOX 144
UTICA, NEW YORK
13503

Sept. 9, 1968.

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Missouri. 63105

Dear Mr. Newman:

Thank you for your order for two Donlon catalogs "U. S. Large Size Paper Money". First printing has been mailed to you. Second printing has been a bit delayed due to a few changes and corrections, but it expected about Sept. 20th. A copy will be mailed to you as soon as I receive my supply from the printer.

There will of course be no charge for these and I will try to keep you in mind for later editions as released. Handling the output direct is a new experience for me and I should not have overlooked getting a copy off to you when first released.

Reviews and comments to date have been very encouraging, even flattering! I hope the low priced book will be a help to the new collectors and others who could not afford the high priced catalog.

Kindest regards.

WPD/d
Enc. Your check.

Sincerely


William P. Donlon.

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

September 17, 1968

Mr. William P. Donlon
P.O.Box 144
Utica, New York 13503

Dear Mr. Donlon:

Thank you, so much, for sending us your
Paper Money catalogue.

You certainly have been getting tremendous
publicity and I look forward to studying the cate-
logue in detail.

Kindest regards.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

EPN/stb

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

December 10, 1968

Mr. William P. Donlon
P.O.Box 144
Utica, New York 13503

Dear Mr. Donlon:

I see that you have a new edition of the Donlon catalogue and, as I previously told you, I endeavor to keep a complete set of each edition of important books.

The last time I sent you a check for the catalogues you returned my check and were nice enough to send me the books. This time I am not sending a check but will be glad to do so if you wish. In any event please send me your latest edition which I see is advertised in the December SCRAPBOOK.

I am delighted that there is so much interest in small paper money, and in your work, as evidenced by the continued demand for your publication.

If there is a new edition of your large size paper money catalogue that would also be helpful.

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

EPN/atb

P. O. Box 2677, Pompano Beach, Fla. 33062

MEMO-letter[®]

William P. Donlon

RARE UNITED STATES CURRENCY FOR COLLECTORS

P. O. BOX 144 • UTICA, NEW YORK 13503

315 - 735-2525

To Mr. Eric P. Newman

Date Dec. 16, 1968.

Eric P. Newman Numismatic Education Society

Subject

6450 Cecil Avenue, St. Louis 5, Mo.

Dear Mr. Newman:

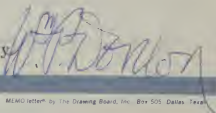
Greetings from Florida where I have received your recent letter, forwarded by my office in Utica where business goes on as usual.

You most assuredly are welcome to the latest edition of the Donlon catalog "U.S. Small Size Paper Money". Two copies are now in the mail to you, and I trust you will remind me if you do not receive new editions promptly as issued. The next edition of the catalog on large size notes will not be printed until sometime in 1969. There was a second printing of the First Edition, but aside from typographical errors, nothing has been changed.

We are having record breaking cold weather in Florida, and for some reason it seems so much colder here than when we have the same temperature in the north. This is our 12th season in Pompano Beach and I assure you that we never would have bought our co-op apartment, had the first season been like this one.

Kindest regards and all the best to you in the coming New Year.

Sincerely,



ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

February 16, 1970

Mr. William P. Donlon
P.O. Box 144
Utica, New York 13503

Dear Mr. Donlon:

If you want to send us your Sixth Edition
for our library of the Small Size Paper Money,
it would be appreciated.

We are also missing your Third and Fourth
Editions, if you have located either of these.

We have an extra copy of your First Edition
which we will gladly send you if someone else
needs that.

Who else collects your books?

Sincerely yours,

ERIC P. NEWMAN NUMISMATIC
EDUCATION SOCIETY

EPN/atb



A.N.A. No. 4295
LIFE MEMBER No. 101

S. P. M. C.
E. S. N. A.
M. A. N. A.
C. S. N. S.
F. U. N.

William P. Donlon

NUMISMATIST



UNITED STATES CURRENCY FOR COLLECTORS



P.O. BOX 144
UTICA, NEW YORK
13503

P. O. Box 2677
Pompano Beach, Fla. 33062

February 24, 1970.

Mr. Eric P. Newman
Eric P. Newman Numismatic Education Society
6450 Cecil Avenue
St. Louis 5, Missouri.

Dear Mr. Newman:

Your letter of the 16th has been forwarded to me by my Utica office for my personal attention. We have been in Florida since early December, and will return to Utica about Eastertime.

So sorry to have overlooked sending you copies of catalogs as issued. The 6th edition, both bindings, will go out at once. In Utica I am sure I have 3rd and 4th editions, but unless my secretary can locate them, these will have to wait until I return.

Yes, we do have many friends looking for the First edition. I can help some other collector, if your offer to send your duplicate still holds good.

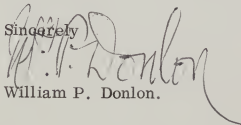
Future editions will be sent to you with my compliments and if not received by you shortly after announced release date, do not hesitate to advise me.

You ask "Who else collects Donlon books?" Doesn't everyone???

Kindest regards and continued success with the work you have undertaken.

WPD/d

Sincerely


William P. Donlon.

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

March 12, 1971

Mr. William P. Donlon
P.O. Box 144-E
Utica, New York 13503

Dear Mr. Donlon:

We would like to have two copies
of the sale catalogue covering your collection,
and, subsequently, two copies of prices realized.

If you want to send them to us
without charge, we would appreciate it; otherwise
please send us a statement.

Sincerely yours,

ERIC P. NEWMAN

EPN/atb



A.N.A. No. 4295
LIFE MEMBER No. 101

Society of Paper Money Collectors
Membership No. 74

William P. Donlon NUMISMATIST



P. O. BOX 144 • UTICA, NEW YORK 13503

United States Paper Money for Collectors



MEMBERSHIP No. 70

KEEP INFORMED WITH
DONLON CATALOGS

July 21, 1971.

Mr. Eric P. Newman
P. O. Box 14020
St. Louis, Mo. 63178

Dear Mr. Newman:

It is mighty nice of you to consider me as a possible outlet for the collection you described in your telephone call today. In my library I have your "1804 Dollar Dollar" book and "Early Paper Money of America". Had to give up coins and lost the little knowledge I had of our early paper money, when I seriously became interested in issues 1861 to date.

I find that two Sale catalogs were sent to you complimentary, one on March 25, and the second on April 14. I am pleased to send another with Prices Realized. It has already been mailed. I believe in advertising and the many weeks of advance publicity surely accounted for the many bids received on the May 22 sale.

Names of actual bidders, I believe are worth ten to one of curiosity seekers. As stated many, many letters of praise and expressed satisfaction are on file.

The May 22 Sale comprised my own collection only, excepting 3 or 4 uncut sheets, received on consignment, and sold on a commission basis. Cost of catalog was rather high, and I hope you agree that it was a nice job. I spared no white space and used rather lengthy descriptions. I believe that paper money prospects are older men who have trouble ready 6 point descriptions.

Three methods of disposal are available to your friends. First outright purchase. This plan would net less but is an advantage if they wanted the deal closed quickly. Two plans of consignment are available: auction or disposal thru regular channels of lists sent out by direct mail, advertising in various trade papers, and bourse sales.

The latter plan would require much more time of course but selling price could be agreed upon. Auction sale would require about six months, including issuance of catalogs, invoicing and collection of amounts due. If sold thru usual channels as mentioned above, remittance would be made every two weeks for sales made.

Under either plan a 20% commission would be charged, on selling price of the notes. This commission would not be charged on face value of notes of \$50.00 denomination and over. You can readily see that deducting \$20.00 on a \$100.00 note that sold for \$125.00 or \$150.00 would be costly to the owner. Mr. Grinnell explained this to me after his first sale by Max Mehl. In those days the \$100.00 note might only bring \$110.00!

Mr. Eric P. Newman-

All material consigned is covered by Floater Form of insurance. A.D.T. alarm system is used in our offices which are located in the Hotel Utica. We have no shop and very few clients who "drop in". For security and other reasons, I prefer to deal by mail only.

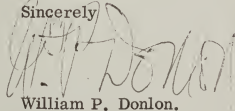
I am sure any additional terms or suggestions could be worked out to your satisfaction. At this time I have two consignments for auction with which I had planned to include some of my own stock and several items overlooked in my personal collection sale.

Thank you Mr. Newman for contacting me. I hope a satisfactory arrangement under one of the plans can be worked out. I assure you that all dealings will be handled in a strictly ethical. At this age I cannot risk spoiling the rather enviable reputation I have built up for square dealing.

I await further word from you and if you come to A. N. A. in Washington next month, be sure to visit our bourse.

WPD/d

Sincerely

A handwritten signature in dark ink, appearing to read 'W. P. Donlon', is written over the typed name. The signature is fluid and cursive.

William P. Donlon.

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis 5, Missouri

August 29, 1973

Mr. William Donlon
P. O. Box 144
Utica, New York 13503

Dear Bill:

Thank you for the 3rd edition of your large size paper money. I note that it lists counterfeit nationals of the first charter period but not U. S. Notes, etc.

I promised you that I would furnish you with such data as you needed to list all counterfeit large size bills if you wished. I am sending xerox copies of the compound interest counterfeits, the early U. S. Note counterfeits and the early national counterfeits. I have further data on subsequent issues.

You do not show plate letters of nationals counterfeited, and this is important in my opinion.

Please call on me whenever you need more data for your publications.

Sincerely,

ERIC P. NEWMAN

EPN:jah

Encl.

P.S. I also have the difference between genuine and counterfeit \$50 1869 U. S. Notes.



A.N.A. No. 4295
LIFE MEMBER No. 101

Society of Paper Money Collectors
Membership No. 74

William P. Donlon
NUMISMATIST



P.O. BOX 144 • UTICA, NEW YORK 13503

United States Paper Money for Collectors



MEMBERSHIP No. 70

KEEP INFORMED WITH
DONLON CATALOGS

Sept. 7, 1973.

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, Mo. 63105

Dear Mr. Newman:

Thank you for your letter and the list of counterfeit notes. This information will surely be used in the next edition of the catalog, and will prove a very welcome addition.

I have been assembling much information on the subject of counterfeits, and if you have additional information - text or lists - pertaining to this subject I will greatly appreciate receiving same. No hurry, as writing copy for the 4th edition is quite away off.

Thank you for calling my attention to the fact that plate letters were not shown. These will be added where known.

I don't believe I have complete data on the difference between genuine and counterfeit \$50, 1969 U. S. Notes. I have called attention to the fact that this note was counterfeited, as were many of the early issues.


Did I ever answer your inquiry as to the possible origin of the saying "as phony as a \$3. bill"? Probably not as things really piled up here while I spent three months in Florida. I really have no explanation, only that after the Confederate notes, any \$3. note would have been "phony". I hope you have been able to find by whom, or where, the expression originated.

The 100 cloth bound collectors' edition arrived Wednesday. I am sending you #50, the last two digits of your street number, with my compliments in appreciation for your suggestions and the information received.

Thanks again and continued good health.

WPD/d

Sincerely


William P. Donlon.